Strategy review and outlook

1.0

Ted Franks Ty Lee



Annual Investor Conference 29 November 2022

Since we last saw you

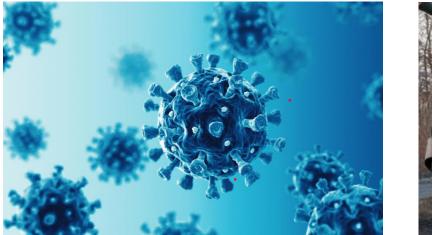




Sources: Viktor Mikhailovich Vasnetsov, Public domain, via Wikimedia Commons

Three of the horsemen





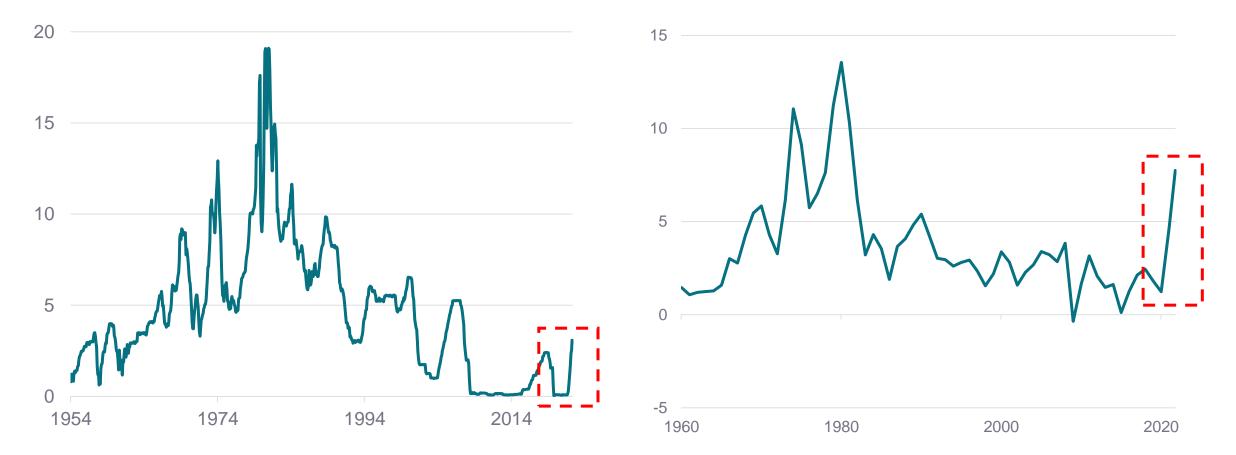




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Epochal change in inflation and interest rates?

United States interest rates



United States inflation

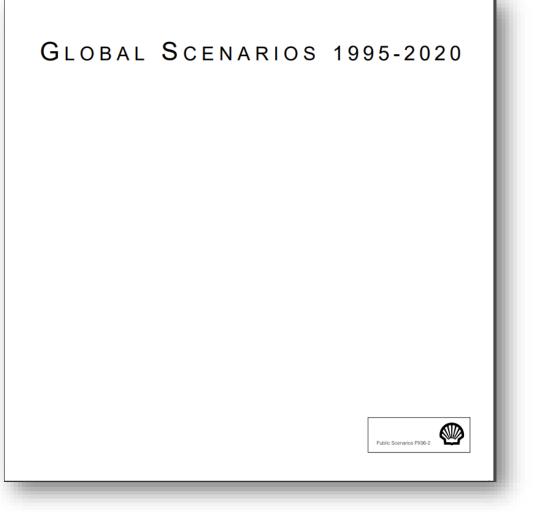
WHEB

Details: Federal Fund Effective Rate, per cent, not seasonally adjusted; Consumer price inflation for the United States, per cent, not seasonally adjusted. Source: Board of Governors of the Federal Reserve System;

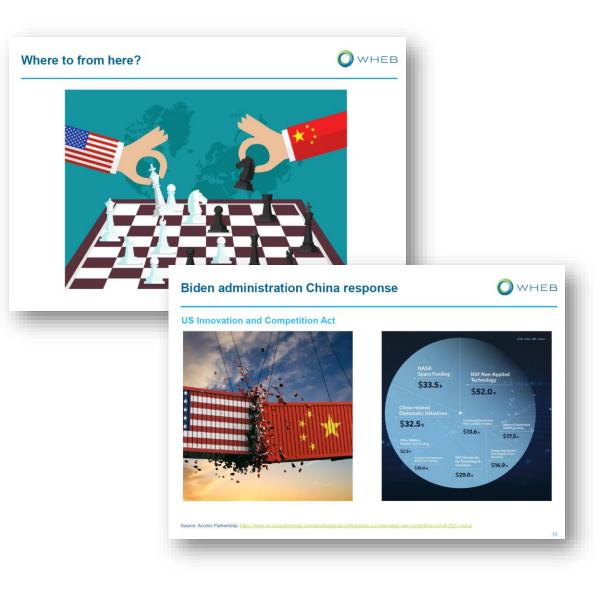
4

The end of TINA: globalisation and liberalisation





Sources: Shell Scenarios 1995; WHEB AIC 2019; WHEB 2Q21 Update

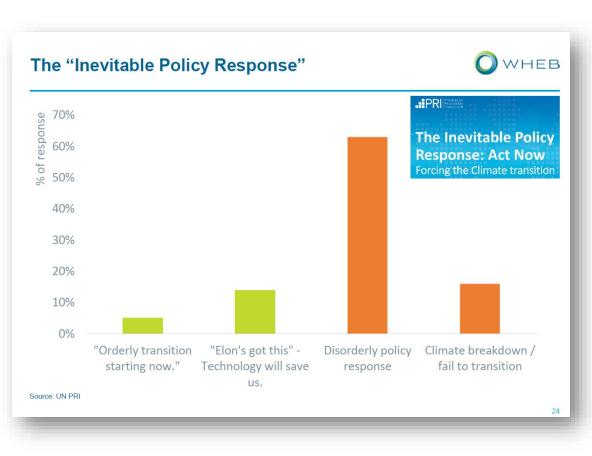


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After TINA: reaction and progress







Sources: iStock; The White House, Public domain, via Wikimedia Commons; WHEB

The return of real policy





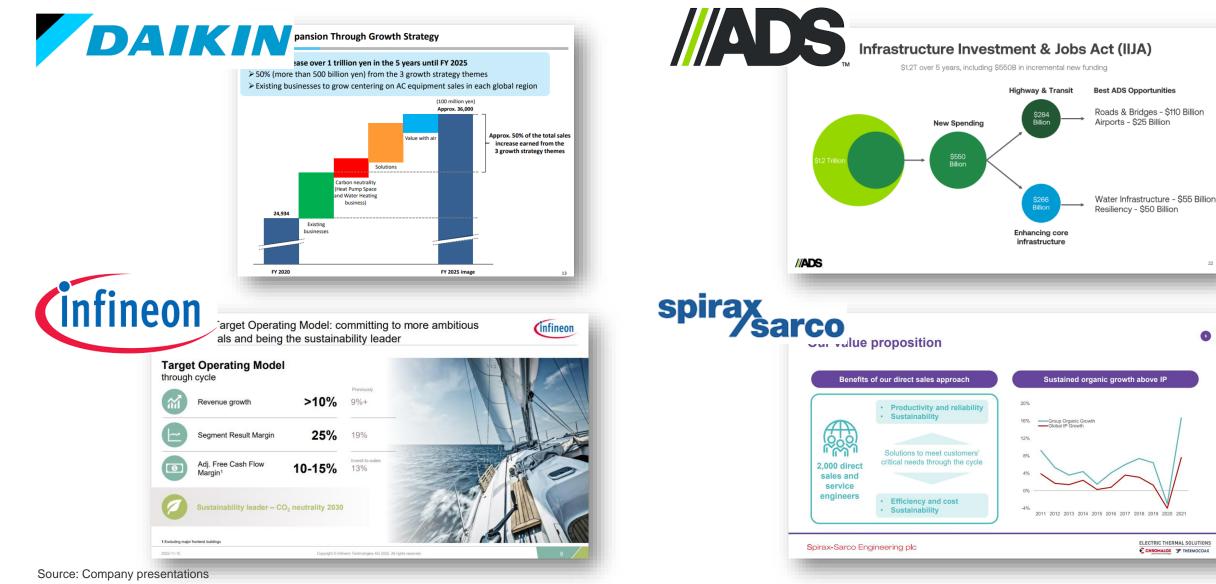
Source: iStock

Opportunity set growing and growing



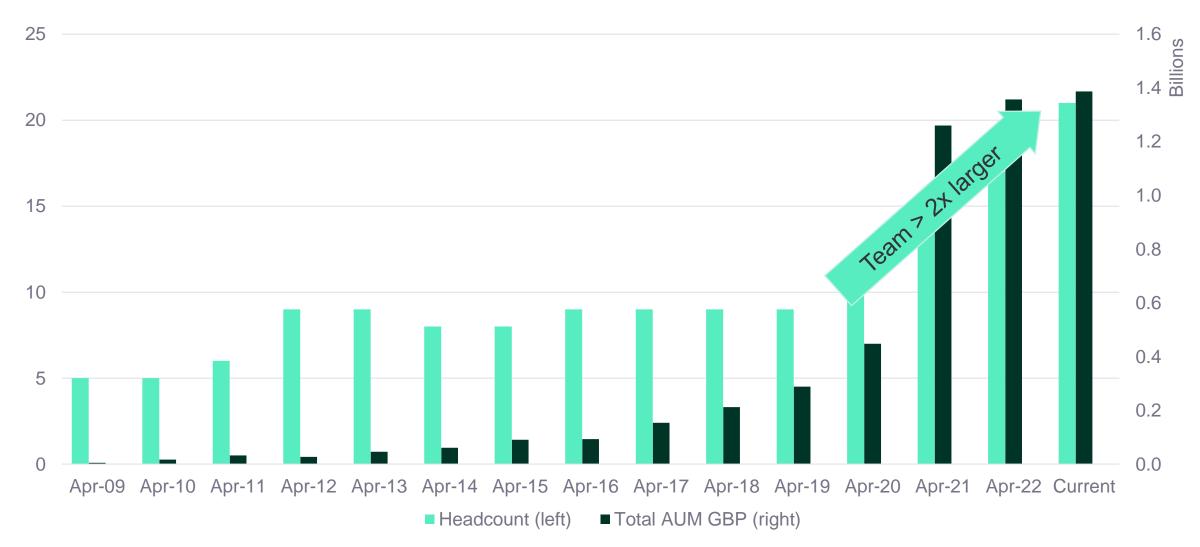
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WHEB has been changing too

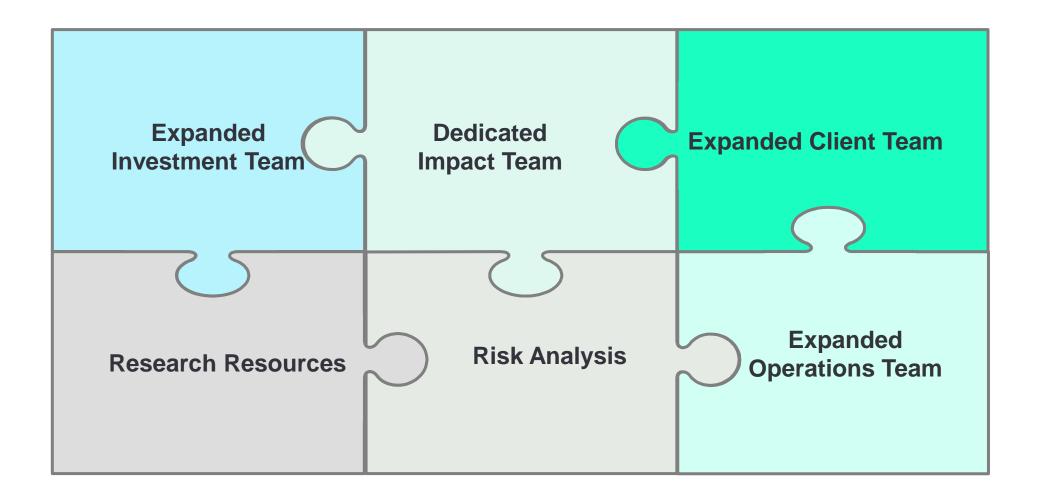




Source: WHEB







3-year performance



Absolute performance (total return)



FP WHEB Sustainability Fund's cumulative and discrete performance

FP WHEB Sustainability Fund and benchmarks total return



WHEB

WHEB Sustainability (net) MSCI World Total Return

	18 Nov 2021 –	18 Nov 2020 –	18 Nov 2019 –	18 Nov 2018 –	18 Nov 2017 –
	18 Nov 2022	18 Nov 2021	18 Nov 2020	18 Nov 2019	18 Nov 2018
FP WHEB Sustainability	-16.24%	20.83%	19.03%	10.14%	0.78%
MSCI World	-5.37%	27.01%	10.30%	13.67%	4.70%
IA Global Return	-10.40%	23.36%	13.65%	12.42%	1.51%

Source: Total Return in GBP with dividends reinvested net of tax. Source: Bloomberg, FE Analytics. Past performance does not predict future returns..

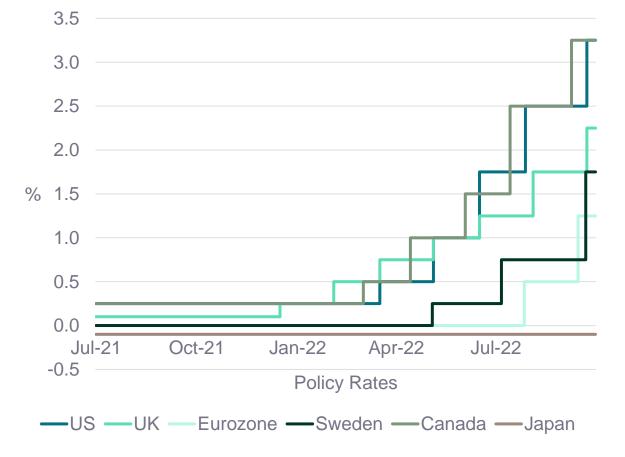
Inflation and interest rates still rising



Reported and expected inflation (USA)



Most widespread tightening of monetary policy on record

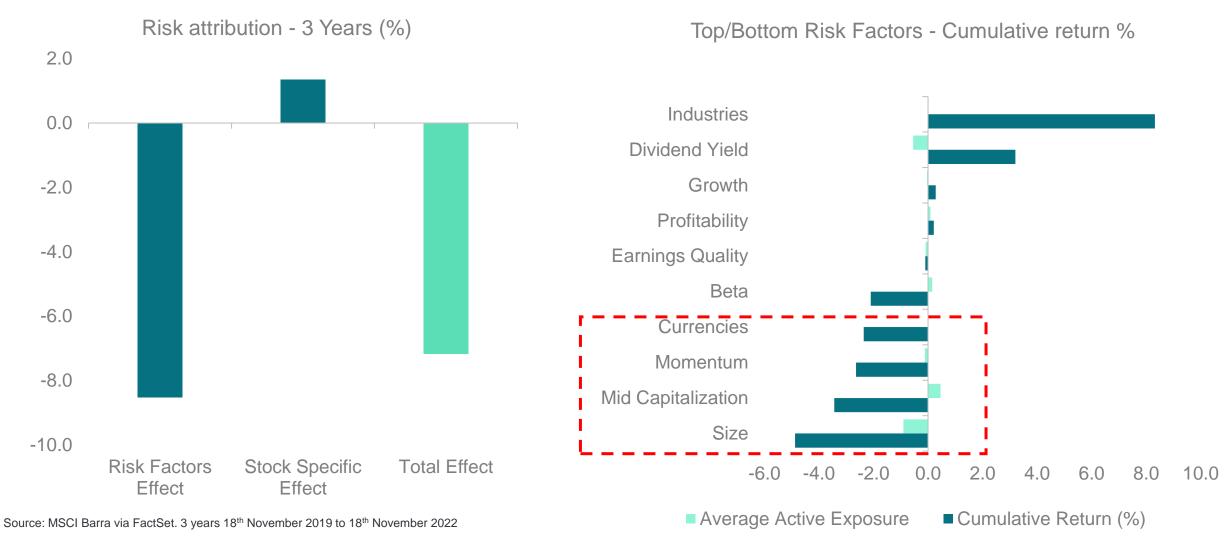


Source: Federal Reserve Bank of Minneapolis; Bloomberg

Style discussion







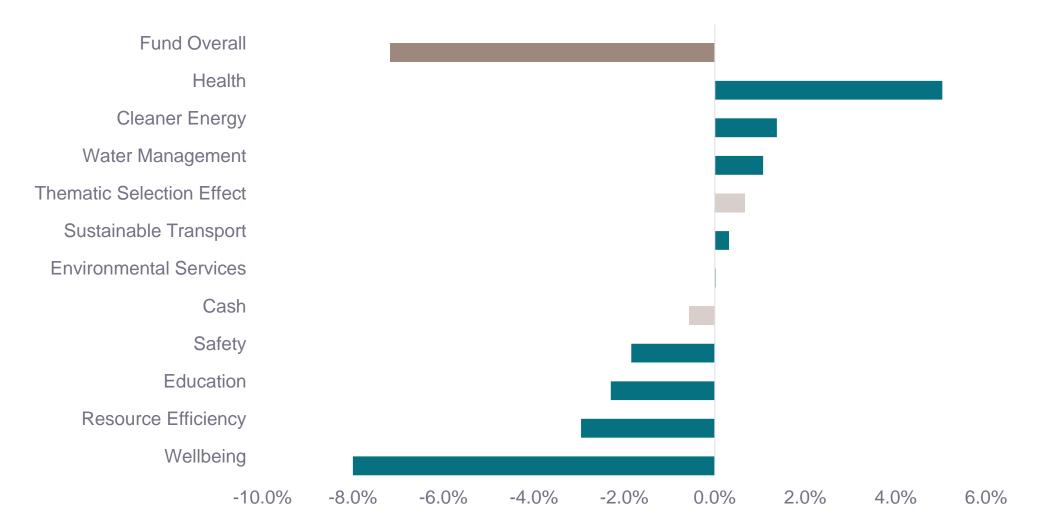
3-year market performance relative to MSCI World



Source: Bloomberg. Total Return in GBP with dividends reinvested net of tax. 18 November 2019 to 18 November 2022.

3-year performance attribution



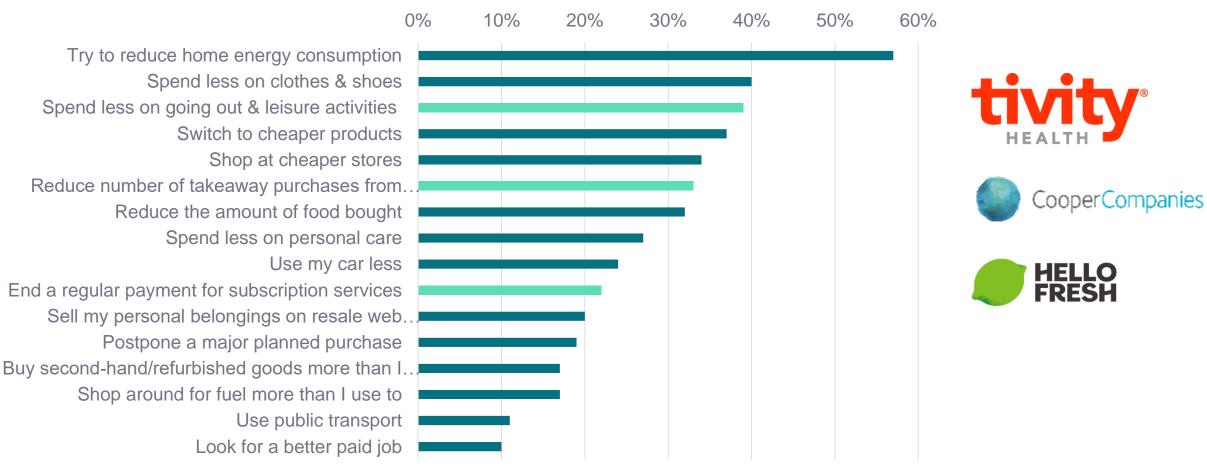


Source: Performance attribution of the FP WHEB Sustainability Fund calculated with reference to the MSCI World Index Total Return GBP. FactSet , WHEB, MSCI as at COB 18/11/2022



Wellbeing theme: Slowing consumer demand

Consumer coping mechanisms in response to rising prices



Source: Deloitte

Source: OECD leading indicators, company presentation ¹ Relative price comparison, indexed to 2012 at 100%

Value proposition strengthening in a challenging macro environment

2022

HelloFresh

104

102

100

98

96

94

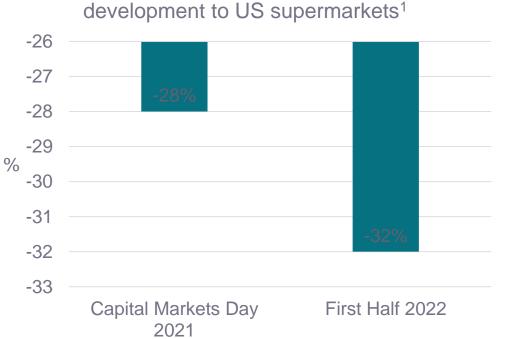
92

90

Consumer Confidence Index

—UK —US —Germany

2014 2015 2016 2017 2018 2019 2020 2021



HelloFresh meal-kit relative price

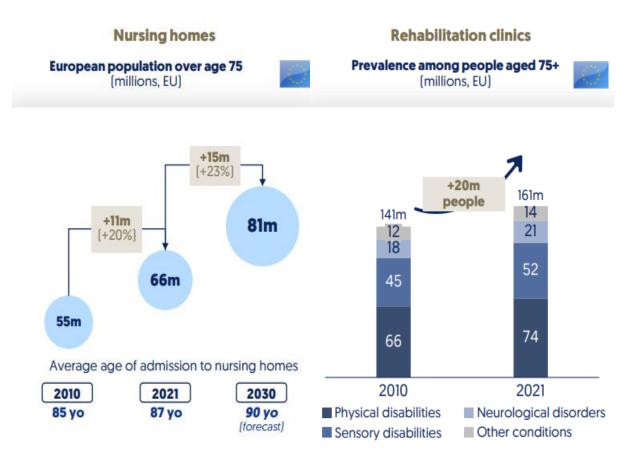


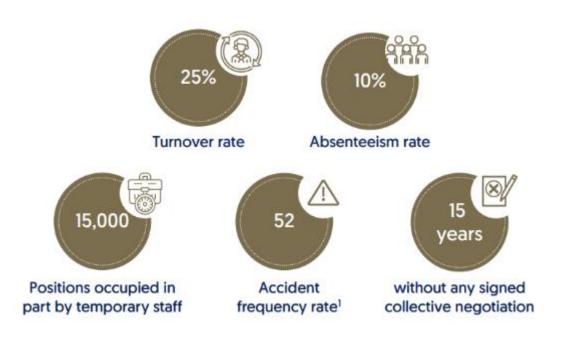


Impactful but challenging sector



GROUP





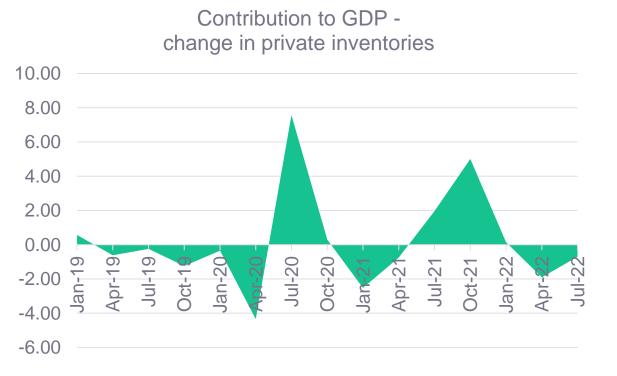
Source: Company presentation, UN, WHO

Resource Efficiency theme: Supply chain chaos



DAIFUKU LENNOX Primble.



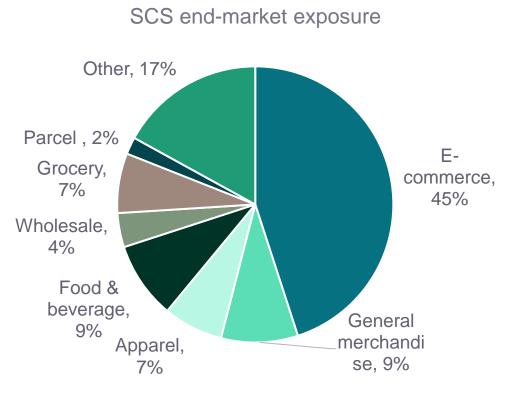


Source: Federal Reserve Bank of New York, U.S. Bureau of Economic Analysis

Source: company reports, Citi estimates

Short term growth challenges and rising competition





KION

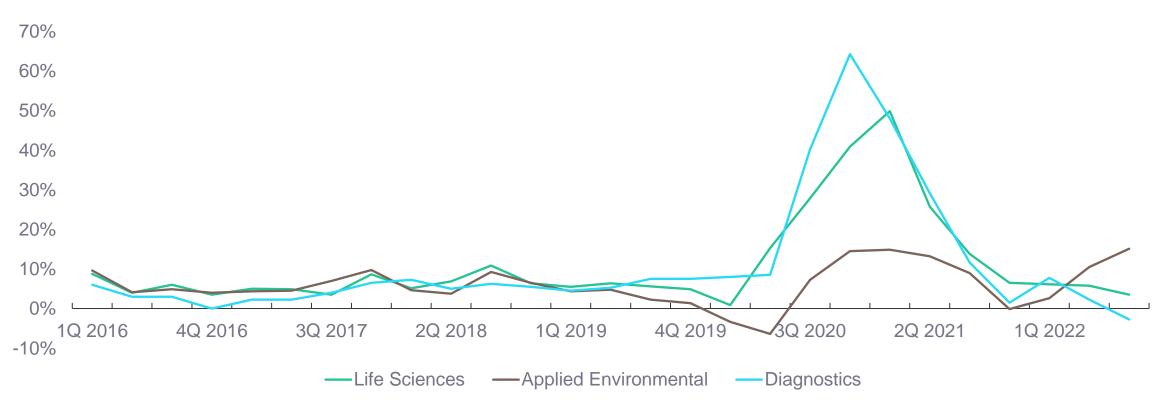
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Kion Group

Health theme: Solutions for COVID

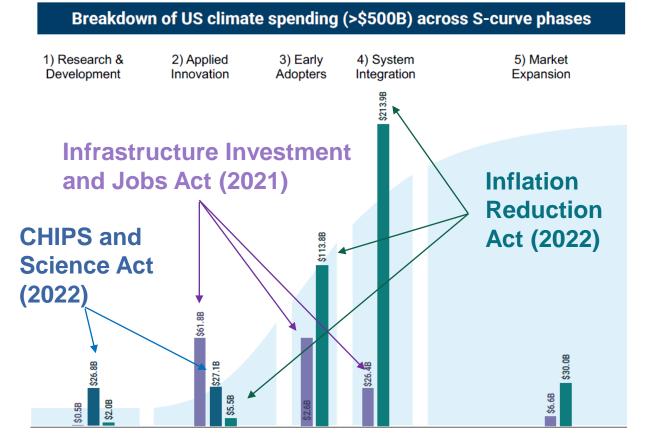
Thermo SCIENTIFIC Agilent O

Organic growth rates in scientific tools end markets



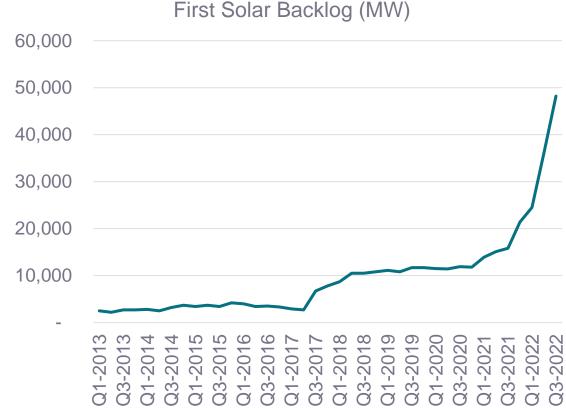
Source: Company information: Thermo Fisher, Danaher, Agilent. Revenue growth details in quarterly reporting

Cleaner Energy: Supportive policy and high energy costs



Source: Rocky Mountain Institute, First Solar

whebgroup.com





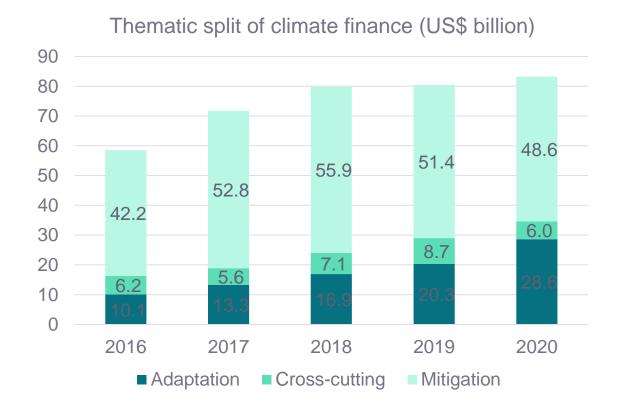
First Solar.

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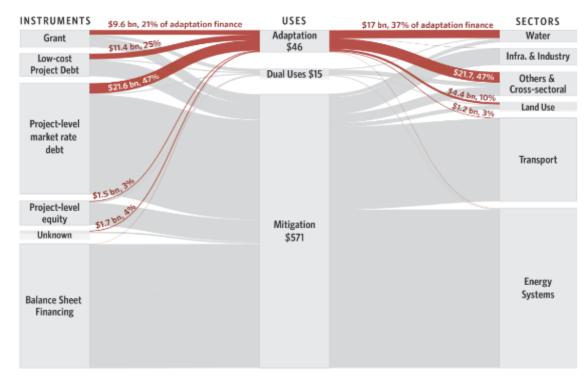
Water Management: Increasing climate adaptation demand







Adaptation finance by source and instrument



Source: OECD, Climate Policy Initiative

Impact map



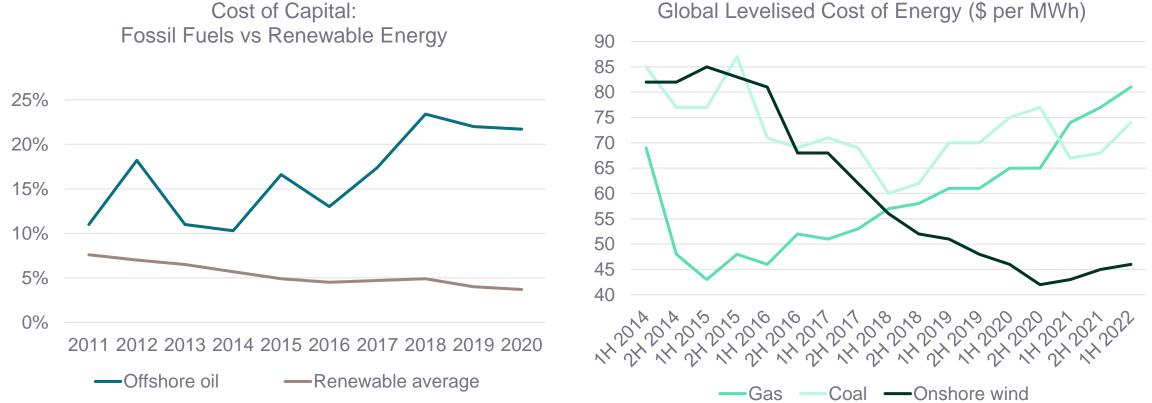
Investing in more impactful, higher quality companies



Source: WHEB

Outlook: Cost of capital and sustainable investment





Source: Goldman Sachs, BloombergNEF



Outlook: Cost of living and sustainability

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Cost of living crunch forcing shoppers to ditch green products

Some 74 per cent of people want the government to take steps to make sustainable behaviour and products

Samuel Webb • Friday 21 October 2022 00:07 • 2 Comments





Europe to install 45 million heat pumps in the residential sector by 2030

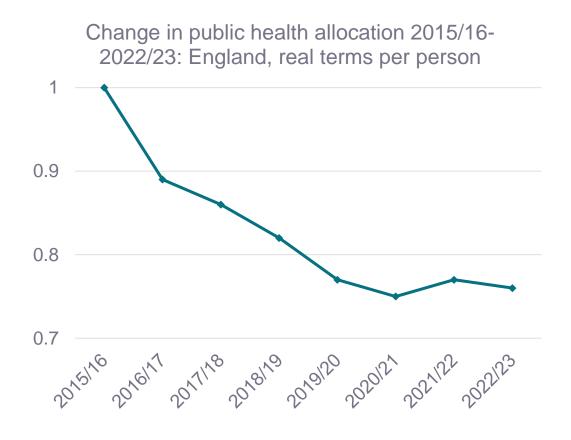
Norway and Italy frontrunners, but UK falls behind in heat power decarbonisation

04 8月 2022 | 2 minute read

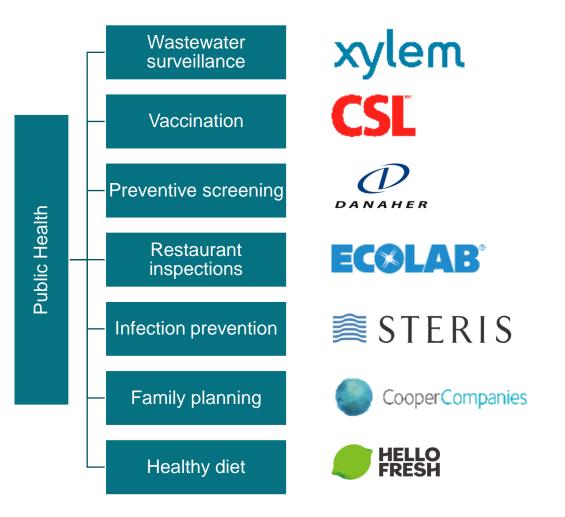




Outlook: Public health infrastructure post-COVID



Source: The Health Foundation



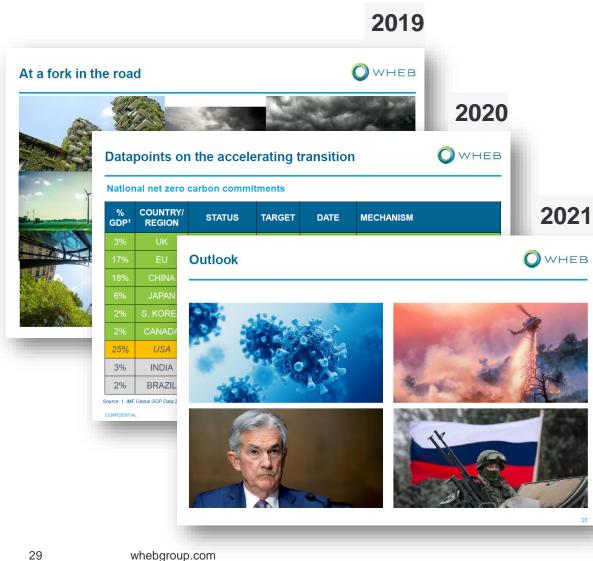


Momentum regained



2022

WHEB



Silver lining in climate policy

Inflation Reduction Act made a surprise comeback







SOURCE: Forbes

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Important information



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